October 27, 2022 President Joseph R. Biden The White House 1600 Pennsylvania Ave NW Washington, DC 20500

RE: Administration Must Continue to Engage to Avoid a Rail Strike

Dear President Biden:

On behalf of the undersigned trade associations, we are writing to you today urging you to continue to work with the railroad unions and railroads to ensure that the tentative agreement that you helped broker is ratified by the parties. It is paramount that these contracts now be ratified, as a rail shutdown would have a significant impact on the U.S. economy and lead to further inflationary pressure.

We applaud your Administration for leading on this issue from the onset. With your help, from establishing the Presidential Emergency Board to involvement in the direct negotiations among the parties, the tentative agreement was reached on September 15. We have seen six of the twelve unions ratify the agreement to date.

Unfortunately, we have seen two unions reject the agreement and there are concerns that others may follow. If that were to be the case, we could witness a strike that would shut down the entire freight rail system. Because the White House played such a central role in the process, we believe it can be helpful in continuing to move the process forward in a positive direction. Otherwise, Congress will be called upon to act.

We continue to urge that the contracts be ratified to provide stability and predictability to the system. Your involvement can only help make that happen and ensure there is no interruption to rail service.

We thank you for your attention to this matter.

Sincerely,

Agribusiness Association of Iowa	Alliance of Wisconsin Retailers
AgriBusiness Association of Kentucky	Aluminum Association
Agribusiness Council of Indiana	American Apparel & Footwear Association (AAFA)
Agricultural Retailers Association	American Association of Exporters and Importers
AgTC Agriculture Transportation Coalition	American Bakers Association
Air-Conditioning, Heating, and Refrigeration	American Beverage Association
Institute	American Building Materials Alliance
Airforwarders Association	American Chemistry Council
Alabama Beverage Association	American Composites Manufacturers Association
Alabama Trucking Association	American Down and Feather Council
Alliance for Automotive Innovation	American Coatings Association

American Cotton Producers American Cotton Shippers Association American Farm Bureau Federation American Feed Industry Association American Forest & Paper Association American Foundry Society American Frozen Food Institute American Fuel & Petrochemical Manufacturers American Herbal Products Association American Home Furnishings Alliance American Lighting Association American Petroleum Institute American Pyrotechnics Association American Seed Trade Association American Soybean Association American Spice Trade Association American Trucking Associations Arizona Beverage Association Arizona Retailers Association Arizona Trucking Association Arkansas Grocers and Retail Merchants Asian American Hotel Owners Association (AAHOA) Associated Equipment Distributors Associated Builders and Contractors Associated General Contractors of America Associated Industries of Missouri Association of Food Industries Association of Home Appliance Manufacturers (AHAM) Auto Care Association Autos Drive America **Beer Institute** California Alfalfa and Forage Association California Association for Local Economic Development California Association of Wheat Growers California Bean Shippers Association California Building Industry Association California Business Properties Association California Chamber of Commerce California Citrus Mutual California Fresh Fruit Association California Grain and Feed Association California Retailers Association California Rice Commission California Seed Association California Trucking Association

California Warehouse Association Calorie Control Council Can Manufacturers Institute Carolina Feed Industry Association CAWA – Representing the Automotive Parts Industry Consumer Technology Association Chicagoland Chamber of Commerce Columbia River Customs Brokers and Forwarders Assn. Color Pigments Manufacturers Association, Inc. CONECT - Coalition of New England Companies for Trade Connecticut Retail Merchants Association **Consumer Brands Association Convenience Distribution Association Corn Refiners Association** Cottonseed and Feed Association Council of Fashion Designers of America Council of Supply Chain Management Professionals (CSCMP) Custom Brokers & Forwarders Assn. of Northern California Customs Brokers & International Freight Forwarders Assn. of Washington State Distilled Spirits Council of the U.S. Experiential Designers & Producers Association Fashion Accessories Shippers Association (FASA) Florida Feed Association, Inc. Florida Retail Federation Florida Trucking Association FMI - The Food Industry Association Footwear Distributors & Retailers of America (FDRA) Forest Resources Association Fresh Produce association of the Americas Gemini Shippers Association (GEMINI) Georgia Beverage Association Georgia Motor Trucking Association Georgia Retailers Georgia Transportation Alliance **Glass Packaging Institute** Global Cold Chain Alliance Grain and Feed Association of Illinois Growth Energy Halloween & Costume Association Harbor Trucking Association Hardwood Federation Hazelnut Growers of Oregon Hardwood Federation Health Industry Distributors Association

Hearth, Patio & Barbecue Association Heating, Air-conditioning, & Refrigeration **Distributors International (HARDI)** Home Fashion Products Association Hop Growers of America Hospitality Minnesota HR Policy Association IAPD - the performance plastics association Illinois Chamber of Commerce Illinois Fertilizer and Chemical Association Illinois Retail Merchants Association Indiana Motor Truck Association Indiana Retail Council Institute of Makers of Explosives Institute of Shortening and Edible Oils Institute of Scrap Recycling Industries (ISRI) Intermodal Association of North America International Association of Movers International Bottled Water Association International Council of Shopping Centers International Dairy Foods Association International Food Additives Council International Foodservice Distributors Association International Franchise Association International Fresh Produce Association International Housewares Association IWLA (International Warehouse Logistics Association) Juice Products Association Juvenile Products Manufacturers Association Kansas Agribusiness Retailers Association Kansas Beverage Association Kansas Chamber of Commerce Kansas Corn Growers Association Kansas Grain and Feed Association Kansas Grain Sorghum Producers Association Kansas Livestock Association Kentucky Grocers & Convenience Store Association Kentucky Propane Gas Association Kentucky Retail Federation Leather and Hide Council of America Los Angeles Area Chamber of Commerce Los Angeles Customs & Freight Brokers Assn. Maine Beverage Association Maryland Motor Truck Association Maryland Retailers Association Meat Import Council of America

Methanol Institute Michigan Chamber of Commerce Michigan Chemistry Council Michigan Retailers Association Minnesota Grain and Feed Association Minnesota Retailers Association Minnesota Soybean Growers Association Minnesota Trucking Association Mississippi Lumber Manufacturers Association Mississippi Trucking Association Missouri Beverage Association Missouri Limestone Producers Association Missouri Retailers Association Missouri Tire Industry Association Montana Beverage Association Montana Retail Association Motor & Equipment Manufacturers Association (MEMA) Montana Feed Association National Aquaculture Association National Association of Chemical Distributors (NACD) National Association of Egg Farmers National Association of Electrical Distributors (NAED) National Association of Home Builders National Association of Manufacturers National Association of Wheat Growers National Association of Wholesaler-Distributors National Cattlemen's Beef Association National Chicken Council National Confectioners Association National Cotton Council National Cotton Ginners Association National Cottonseed Products Association National Council of Farmer Cooperatives National Electrical Manufacturers Association (NEMA) National Fastener Distributors Association National Fisheries Institute National Grain and Feed Association National Grange National Grocers Association National Industrial Transportation League National Lumber & Building Material Dealers Association National Marine Manufacturers Association National Milk Producers Federation National Oilseed Processors Association National Onion Association National Pasta Association National Pecan Shellers Association National Pork Producers Council National Potato Council

National Propane Gas Association National Restaurant Association National Retail Federation National Sorghum Producers Natural Products Association NC Retail Merchants Association Nebraska Cooperative Council Nebraska Retail Federation Nevada Trucking Association New Hampshire Retail Association New Jersey Motor Truck Association New Jersey Retail Merchants Association New York New Jersey Foreign Freight Forwarders & Brokers Association North American Association of Food Equipment Manufacturers (NAFEM) North American Association of Utility **Distributors (NAAUD)** North American Export Grain Association North American Home Furnishings Association North American Meat Institute North American Millers' Association North American Renderers Association North Dakota Grain Growers Association North Dakota Motor Carriers Association Northeast Agribusiness and Feed Alliance Northwest Horticultural Council Ohio AgriBusiness Association Ohio Beverage Association Ohio Chamber of Commerce Ohio Council of Retail Merchants Ohio Soybean Association **Ohio Trucking Association** Oklahoma Beverage Association Oregon Business & Industry **Orange County Business Council** Oregon Feed & Grain Association Outdoor Industry Association **Outdoor Power Equipment Institute** Pacific Coast Council of Customs Brokers and Freight Forwarders Assoc. - The PCC Pacific Coast Renderers Association Pacific Coast Seed Association Pacific Egg and Poultry Association Pennsylvania Retailers' Association Pet Advocacy Network Pet Food Institute Petroleum Equipment Institute

Plumbing Manufacturers International Portland Cement Association **PRINTING United Alliance** Promotional Products Association International (PPAI) Railway Tie Association Renew Kansas Biofuels Association Retail Association of Maine Retail Association of Nevada Retail Council of New York State Retail Industry Leaders Association Retail Merchants of Hawaii Retailers Association of Massachusetts Rhode Island Trucking Association **RV** Industry Association San Diego District Customs Brokers Assn. SC Retail Association Shippers Coalition **SNAC** International **Snowsports Industries America** SOCMA South Carolina Trucking Association South Dakota Agri-Business Association South Dakota Association of Cooperatives South Dakota Corn Growers Association South Dakota Soybean Association Southeastern Grain & Feed Association Southeastern Lumber Manufacturers Association Southern California Leadership Council Soy Transportation Coalition Specialty Crop Trade Council Specialty Equipment Market Association Specialty Soya and Grains Alliance Sports & Fitness Industry Association (SFIA) Tag and Label Manufacturers Institute Tea Association of the U.S.A., Inc. Texas Ag Industries Association Texas Association of Manufacturers Texas Beverage Association **Texas Chemical Council** Texas Farm Bureau Texas Grain and Feed Association **Texas International Produce Association** The Association for Dressings & Sauces The Fashion Jewelry and Accessories Trade Association (FJATA) The Fertilizer Institute The Green Coffee Association The Sulphur Institute The Toy Association

The Vinyl Institute Washington Retail Association Transportation Intermediaries Association (TIA) Washington State Potato Commission Travel Goods Association (TGA) Washington State Tree Fruit Association Washington Trucking Associations Trucking Association of New York West Virginia Retailers Association U.S. Apple Association U.S. Fashion Industry Association Window & Door Manufacturers Association U.S. Meat Export Federation Wine & Spirits Wholesalers of America United Dairymen of Arizona Wine Institute United States Chamber of Commerce Wisconsin Agri-Business Association Wisconsin Motor Carriers Association **USA** Rice Wood Machinery Manufacturers of America Vinegar Institute Virginia Agribusiness Council Wyoming Business Alliance Virginia Trucking Association Washington Association of Wheat Growers

CC: Secretary Marty Walsh, U.S. Department of Labor Secretary Pete Buttigieg, U.S. Department of Transportation Secretary Gina Raimondo, U.S. Department of Commerce